

**MAJOR GIFTS OFFICER  
KNOX COLLEGE  
Galesburg, Illinois**

The Aspen Leadership Group is proud to partner with Knox College in the search for a Major Gifts Officer.

The Major Gifts Officer serves as a key member of the Advancement team and will play a major role over the next decade securing financial resources to assist the college with its global education mission. The Major Gifts Officer is responsible for qualifying, engaging, cultivating, soliciting, and stewarding current and prospective donors while building and managing a portfolio of more than 150 constituents with a focus on alumni, friends, and parents of the college capable of making gifts of \$25,000 and above while also contributing at a leadership level annually to the college's annual fund.

The Major Gifts Officer will join a highly collaborative Advancement division of 21 professionals led by Vice President for Advancement, Beverly Holmes. Associate Vice President, Mark Wilson, oversees the major gifts program and will manage this position. Recently recognized by CASE for overall performance and improvement, the Advancement program has averaged more than \$15 million per year in fundraising. The college is in the midst of a multi-year set of fundraising initiatives called *Above & Beyond* which focus on capital improvements to the campus and experiential learning opportunities for students.

This position offers a rewarding opportunity for a talented, mission-focused major gifts officer to partner with Knox College in its mission to foster a lifelong love of learning and a sense of competence, confidence, and proportion that will enable individuals to live with purpose and to contribute to the well-being of others.

Knox College is a four-year, independent, national college of liberal arts and sciences. The college is one of the 50 most diverse campuses in America and prides itself on its historic commitment to increase access to all qualified students of varied backgrounds, races, and conditions, regardless of financial means. Knox has been serving this mission of access for more than 180 years. Along with the *New York Times* and *Washington Monthly*, the college has been included in every addition of Loren Pope's *Colleges That Changes Lives: 40 Schools That Will Change the Way You Think About Colleges* since the groundbreaking book was first published in 1996. Knox is amazingly diverse with 25 percent of all students first in their family to attend college, 17 percent of all students coming to Knox from overseas, and another 34 percent of all students are U.S. students of color. Located in Galesburg, Illinois, Knox is an easy commute from major metropolitan cities such as Peoria and the Quad Cities, and three hours by train or car from Chicago. The successful candidate may work remotely from Chicago.

A bachelor's degree is required for this position, as is 5-7 years of demonstrated experience and proven success in major and planned gift fundraising, preferably in higher education or sales and marketing environment. Preference will be given to graduates of liberal arts institutions. All applications must be accompanied by a cover letter and résumé.

To apply for this position, visit: <https://opportunities.aspenleadershipgroup.com/opportunities/308>

*Notice of Non-Discrimination*

*Knox College does not discriminate on the basis of sex, pregnancy, gender identity or expression, race, color, creed, national or ethnic origin, religion or religious affiliation, sexual orientation or preference, age, marital or family status, disability, veteran status, or other status protected by applicable federal, state, or local law in admission, financial aid, employment, athletics, or any other aspect of its educational programs or activities. Any inquiries regarding Title IX or the College's policies that prohibit discrimination should be directed to the Title IX Coordinator or the Department of Education Office for Civil Rights.*